



**City of Lordsburg  
Annual Funding Guidelines  
Lodgers' Tax Requests for Proposal (RFP)**

The City of Lordsburg wishes to ensure that your events have the greatest chance of success. The following guidelines have been adopted by the City Commission to outline procedures for the annual expenditures of Lodgers' Tax funds.

1. The City of Lordsburg is accountable to the City Council for Lodgers' Tax Funds and is responsible for the placement of any order involving expenditures of Lodger's Tax funds. The table below details eligible & non-eligible expenses per Ordinance #1052.

Eligible	Non-Eligible
Professional Performance Fees	Administrative Office Overhead Website
Sound and Lighting as Related to Performance	Costs
Advertising/Promotion Items	Real Property
Sanitation	Tangible Property
Sanction Fees	

For internal control purposes of lodgers' tax funds, the organization must provide valid proof of expenditures and contracts. Cash transactions by the organization (eg: cash currency payments to individuals) will not be considered valid. All invoices and contracts must be legible. The Finance Department may ask the organization to provide a W-9 for a vendor, cleared check, bank statement or other documentation to determine whether or not the transaction is valid for lodgers' tax. **Note: If cancellation of an event results in a refund of any deposit, this refund must be returned to the City of Lordsburg Lodgers' Tax Fund.**

2. The organization requesting Lodgers' Tax funding shall designate a representative to serve in the capacity of spokesperson for that organization. The representative or designee must make all attempts to attend the Lodgers' Tax meeting or City Commission meeting as appropriate when requesting funding to answer questions.
3. All Requests for Proposal's (RFP's) for Lodgers' Tax **annual** funding must be received by **March 2nd, 2023**. (This is to include all events to occur during the period indicated above for which your organization is requesting funding.)
4. A proposed budget must be submitted with the RFP for annual Lodgers' Tax funding explaining how fees and other revenues are to be used and include a detailed list of estimated expenses for any and all events on an annual basis.
5. Event Summaries from prior year funding will be required during the annual presentation process. Event summaries should include the number in attendance, the number of overnight stays and the actual revenue and expenditures. **Any unspent funding will revert to the City of Lordsburg Lodgers' Tax Fund.**
6. In addition to the above listed criteria, organizations requesting funding may be asked to provide the following information:

- Proof of non-profit status and copy of last years IRS form 990
- Proof of agency good standing with the NM Corporation Commission
- Proof of Workers-Comp or Liability Insurance Coverage

Advertising not included in the initial request for funding is the RESPONSIBILITY AND OBLIGATION OF THE ORGANIZATION PLACING SUCH ORDER.

**I have read and fully understand the above guidelines for the Lodgers' Tax Funding.**

\_\_\_\_\_

**Representative** **Name of Organization** **Date**

Received at City Hall: \_\_\_\_\_ (Date and Time)

**Request for Lodgers' Tax Assistance**  
**Contact Information**

Organization	
Name of Contact	
Address	
City, State, Zip Code	
Phone # / Fax #	
Email	

**Event Budget**

		Event 1	Event 2	Event 3	Event 4	Event 5	Total
	<b>Income</b>	Sponsorships					
Sales							-
Donations							-
Prior Year Carryover							-
Other (please explain)							-
<b>Total Income</b>			-	-	-	-	-

		Event 1	Event 2	Event 3	Event 4	Event 5	Total
	<b>EXPENSE (NON- LODGERS' TAX</b>	Cost of Sales Items					
Cost of Awards							-
Building/Booth Rent							-
Advertising							-
Printing & Mailing							-
Print Media							-
Electronic Media							-
Misc. _____ (Please explain) _____							-
							-
<b>Total NON- LODGERS' Exp.</b>			-	-	-	-	-

NON -  
LODGERS'  
TAX

**Lodgers' Tax Budget Summary**

	Event 1	Event 2	Event 3	Event 4	Event 5	Total
Printing	-	-	-	-	-	-
Print Media	-	-	-	-	-	-
Electronic Media	-	-	-	-	-	-
Other	-	-	-	-	-	-
<b>TOTAL LODGERS' TAX REQ. SUMMARY</b>	-	-	-	-	-	-

LODGERS'  
TAX

Instructions: Please complete all areas of PINK that apply. Lodgers' Tax Budget Summary must reconcile to Event Details

# Lodgers' Tax Budget - Event Number 1

## Event Information

Name of Event	
Date	
Location	
Description	

Expected Attendance		# of Overnights	
Is this an annual event?		Is this a new event?	

PRINTING								
	Cost	Quantity	Total		Cost	Quantity	Total	
	Posters (save-the-date)				-	Flyers		
Programs			-	Tickets			-	
SUBTOTAL			-	SUBTOTAL			-	
	Cost	Quantity	Total					
Mailings			-	<b>TOTAL PRINTING COSTS</b>				-

PRINT MEDIA					
	Name		# of ads	Cost	Total
	Newspaper				
				-	
SUBTOTAL				-	
Magazine/Other					-
					-
	SUBTOTAL				-
<b>TOTAL PRINT MEDIA</b>					-

ELECTRONIC MEDIA					
	Name		# of spots	Cost	Total
	Radio				
Television					-
Social Media					-
<b>TOTAL ELECTR. MEDIA</b>					-

OTHER EXPENSE					
	Name	# of item	Cost	Total	
Professional Performance Fees				-	
Sound and Lighting Costs				-	
Sanction Fees				-	
Promotional Items (eg: tshirts, rings, etc.)				-	
Other: (please list)				-	
				-	
				-	
				-	
				-	
				-	
				-	
<b>TOTAL OTHER EXPENSE</b>					-

<b>TOTAL REQUEST FOR EVENT 1</b>	<b>-</b>
----------------------------------	----------

Instructions: Please complete all areas of PINK that apply.

## Lodgers' Tax Budget - Event Number 2

### Event Information

<b>Name of Event</b>	
<b>Date</b>	
<b>Location</b>	
<b>Description</b>	

<b>Expected Attendance</b>		<b># of Overnights</b>		
<b>Is this an annual event?</b>	Select Yes or No	<b>Is this a new event?</b>	Select Yes or No	

#### PRINTING

	Cost	Quantity	Total	Flyers Tickets	Cost	Quantity	Total	
	Posters (save-the-date)				-			
Programs			-				-	
<b>SUBTOTAL</b>			-	<b>SUBTOTAL</b>			-	
	Cost	Quantity	Total					
Mailings			-	<b>TOTAL PRINTING COSTS</b>				-

#### PRINT MEDIA

	Name	# of ads	Cost	Total
	Newspaper			
				-
<b>SUBTOTAL</b>			-	
	Name	# of ads	Cost	Total
	Magazine/Other			
				-
<b>SUBTOTAL</b>			-	
<b>TOTAL PRINT MEDIA</b>				-

#### ELECTRONIC MEDIA

	Name	# of spots	Cost	Total
Radio				-
Television				-
Social Media				-
				-
				-
<b>TOTAL ELECTR. MEDIA</b>				-

#### OTHER EXPENSE

	Name	# of item	Cost	Total
Professional Performance Fees				-
Sound and Lighting Costs				-
Sanction Fees				-
Promotional Items (eg: tshirts, rings, etc.)				-
Other: (please list)				-
				-
				-
				-
				-
				-
<b>TOTAL OTHER EXPENSE</b>				-

<b>TOTAL REQUEST FOR EVENT 2</b>	<b>-</b>
----------------------------------	----------

Instructions: Please complete all areas of PINK that apply.

## Lodgers' Tax Budget - Event Number 3 Event Information

<b>Name of Event</b>	
<b>Date</b>	
<b>Location</b>	
<b>Description</b>	

<b>Expected Attendance</b>		<b># of Overnights</b>		
<b>Is this an annual event?</b>	Select Yes or No	<b>Is this a new event?</b>	Select Yes or No	

PRINTING							
Posters (save-the-date)	Cost	Quantity	Total	Flyers Tickets	Cost	Quantity	Total
	Programs				-		
			-				-
	SUBTOTAL				SUBTOTAL		
			-				-
Mailings			-		TOTAL PRINTING COSTS		
			-				-

PRINT MEDIA					
Newspaper	Name	# of ads	Cost	Total	
					-
					-
	SUBTOTAL			-	
Magazine/Other	Name	# of ads	Cost	Total	
				-	
				-	
	SUBTOTAL			-	
			TOTAL PRINT MEDIA		-

ELECTRONIC MEDIA					
Radio	Name	# of spots	Cost	Total	
					-
					-
Television	Name	# of spots	Cost	Total	
				-	
				-	
Social Media	Name	# of spots	Cost	Total	
				-	
				-	
			TOTAL ELECTR. MEDIA		-

OTHER EXPENSE					
Professional Performance Fees	Name	# of item	Cost	Total	
	Sound and Lighting Costs				-
Sanction Fees				-	
Promotional Items (eg: tshirts, rings, etc.)				-	
Other: (please list)				-	
				-	
				-	
				-	
				-	
				-	
				-	
			TOTAL OTHER EXPENSE		-

<b>TOTAL REQUEST FOR EVENT 3</b>	<b>-</b>
----------------------------------	----------

Instructions: Please complete all areas of PINK that apply.

## Lodgers' Tax Budget - Event Number 4

### Event Information

<b>Name of Event</b>	
<b>Date</b>	
<b>Location</b>	
<b>Description</b>	

<b>Expected Attendance</b>		<b># of Overnights</b>		
<b>Is this an annual event?</b>	Select Yes or No	<b>Is this a new event?</b>	Select Yes or No	

PRINTING							
	Cost	Quantity	Total		Cost	Quantity	Total
	Posters (save-the-date)				-	Flyers	
Programs			-	Tickets			-
<b>SUBTOTAL</b>			-	<b>SUBTOTAL</b>			-
	Cost	Quantity	Total				
Mailings			-	<b>TOTAL PRINTING COSTS</b>			
							-

PRINT MEDIA					
	Name		# of ads	Cost	Total
	Newspaper				
				-	
<b>SUBTOTAL</b>				-	
Magazine/Other					-
					-
	<b>SUBTOTAL</b>				-
				<b>TOTAL PRINT MEDIA</b>	-

ELECTRONIC MEDIA					
	Name		# of spots	Cost	Total
	Radio				
Television					-
Social Media					-
				<b>TOTAL ELECTR. MEDIA</b>	-

OTHER EXPENSE					
	Name	# of item	Cost	Total	
Professional Performance Fees				-	
Sound and Lighting Costs				-	
Sanction Fees				-	
Promotional Items (eg: tshirts, rings, etc.)				-	
Other: (please list)				-	
				-	
				-	
				-	
				-	
				-	
				-	
				-	
				-	
				<b>TOTAL OTHER EXPENSE</b>	-

<b>TOTAL REQUEST FOR EVENT 4</b>	<b>-</b>
----------------------------------	----------

Instructions: Please complete all areas of PINK that apply.

## Lodgers' Tax Budget - Event Number 5

### Event Information

<b>Name of Event</b>	
<b>Date</b>	
<b>Location</b>	
<b>Description</b>	

<b>Expected Attendance</b>		<b># of Overnights</b>		
<b>Is this an annual event?</b>	Select Yes or No	<b>Is this a new event?</b>	Select Yes or No	

PRINTING								
Posters (save-the-date)	Cost	Quantity	Total	Flyers Tickets	Cost	Quantity	Total	
	Programs				-			
			-				-	
	SUBTOTAL				SUBTOTAL			-
			-		TOTAL PRINTING COSTS			-
Mailings			-					

PRINT MEDIA				
Newspaper	Name	# of ads	Cost	Total
				-
	SUBTOTAL			-
Magazine/Other	Name	# of ads	Cost	Total
				-
				-
	SUBTOTAL			-
			TOTAL PRINT MEDIA	-

ELECTRONIC MEDIA				
Radio	Name	# of spots	Cost	Total
				-
Television	Name	# of spots	Cost	Total
				-
				-
Social Media	Name	# of spots	Cost	Total
				-
				-
			TOTAL ELECTR. MEDIA	-

OTHER EXPENSE				
Professional Performance Fees	Name	# of item	Cost	Total
Sound and Lighting Costs				-
Sanction Fees				-
Promotional Items (eg: tshirts, rings, etc.)				-
Other: (please list)				-
				-
				-
				-
				-
				-
				-
			TOTAL OTHER EXPENSE	-

<b>TOTAL REQUEST FOR EVENT 5</b>	<b>-</b>
----------------------------------	----------

Instructions: Please complete all areas of PINK that apply.